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**Re-introducing
 Crediton Milling Company**

Crediton Milling Company has been part of the agricultural landscape for the past 58 years, during this time it has remained independent, and family owned and run, for this issue here is a reminder of the services we offer.

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TOMORROW'S FARMER



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YOUR NEWSLETTER FROM CREDITON MILLING COMPANY

The Mill at Fordton

This is the base of our operations and there has been a mill on the site at Crediton since the 1700s. The facility that stands here today is the result of over 50 years of development and investment and is now one of the most modern mills in the country.

Following a fire in June 2019 the mill was fully restored in Easter of 2020 when it re-opened with renewed vigour to manufacture feeds for professional farmers, small holders, and merchants.

We use a variety of feed ingredients in our recipes with a keen emphasis on quality, sourced locally as much as possible, with a continued focus on achieving sustainability targets across the board.

These ingredients are ground to a uniform particle size, mixed to recipe and then run through a process line which includes conditioning, pelleting, and cooling. The resultant product will be in various forms with a separate mash line for poultry feeds.

Product is then conveyed into bins for a short period before loading onto lorries or packaged into bags and stacked by a robot palletising system.

The mill process is critical to be able to supply many different, fresh product in time for our transport team to meet all customer demands and in another issue, we will go through the process in more detail.



SCOTT BRIMILCOMBE
 OPERATIONS DIRECTOR

DAIRY

POULTRY

BEEF & SHEEP

FORAGE

The Crediton Milling Team

Crediton Milling Company has been part of the agricultural landscape for the past 58 years, during this time it has remained independent, and family owned and run.



But being a small business hasn't meant that we have rested on our laurels, we have, with the help of our customers created a business that with milling at its heart has diversified and adapted to your requirements.

It may seem a bit of a cliché, but Crediton Milling is you, the people who

deal with us week in week out, year in year out, as well as the people who work here. Our team includes members that have been here for decades as well as new team members just starting their journey.

This summer, a CMC XI included made up of drivers, mill operators, sales and

administrators took to the field in a local cricket competition.

Front row: Jake Power, Steve Gulley, Scott Brimilcombe, Matt Rance, Mike Durand

Back row: Andy Peters, Dave Manning, Ethan Power, Tom Gulley, Will White, Conner Champ, Mark Gulley

Dairy

The dairy industry is going through arguably the biggest change in a generation, never-before-seen feed, fert and fuel prices coupled with never-before-seen milk prices...and yet, is there room for improvement? The answer is: always!

If we look after our cows, they will look after us. The drive for sustainable and efficient milk production has never been more apparent. The demand for milk is high (which is great for us) and the importance of top-quality management and expert nutritional advice is really coming to the fore.

As your requirements of what you expect from an animal feed provider increase, We are striving to stay ahead of the game. We look to take the latest research and development from the UK and all over the world and apply it in practical ways tailored specifically to your farm. One size definitely does not fit all on South West dairy farms and we are all always learning!

We work with biological systems every day, we are constantly thrown challenges – weather, consumer perception, prices,



disease outbreaks, and we need to be able to respond dynamically (and adapt where necessary) to these changes to keep us moving forward.

We work really hard to develop balanced, high-performing dairy feeds that achieve great levels of performance whilst supporting dairy cow health, fertility, production and milk constituents. We build long-lasting relationships with our customers, industry professionals and vets and firmly believe that we are a vital part of your dairy farming unit.

Crediton Milling have a passionate and knowledgeable team that is second to none, we want to work with you to achieve your goals and to ensure that your farm business is as profitable and efficient as it possibly can be.



DR KAREN WONNACOTT
07783 152450
RUMINANT NUTRITIONIST

Transport and fleet

CMC BEN WONNACOTT
TRANSPORT COORDINATOR

The Transport department at CMC is an intrinsic area of the business. Continual investment in our fleet of lorries ensures that we are well equipped to deliver to all ranges of farm sizes over the Southwest.

Driver training, communication and adaptability are all components which go hand in hand to ensure that we can provide our customers a delivery service that is second to none. Without the constrictions of any planning software and instead using local knowledge and training, we can adapt our delivery schedule at short notice to incorporate urgent drops making sure our customers get their feed when they need it. Positive interaction between Transport and the production team at the mill makes sure that the lorries are turned around quickly and effectively between loads resulting in a

highly economic operation.

From a small 3.5 tonne curtain sider up to 44 tonne artic lorries and with a current fleet of just under 30 lorries we can ensure that we have the right vehicle for the job.

We are a huge advocate of using local businesses where possible, and this is the reason all our vehicles are serviced and maintained by a Crediton based garage. Using them hugely reduces the amount of time a vehicle is off the road, meaning minimal impact upon the service that we provide.



Our team of drivers are at the forefront of the Transport department. Continual training, experience and driver development ensures that they are well equipped to provide a first-class service.

Beef and Sheep

With ever-increasing input costs and greater demands placed on farmers' time, the need to breed, grow and finish top-quality animals that meet market specifications has never been greater. Consumer demands for cheaper, better, sustainably reared animals will not go away and so we need to be producing the very best beef and lamb to ensure that we are here in the future and operating profitable and efficient businesses.

We pride ourselves on keeping up to date with the latest developments in beef and sheep science and we work really hard with well-respected members of the industry and vets to ensure that

we are evidence-based and constantly developing product ranges as well as continuing the professional development of our team members.

We appreciate that every farm is different and that animals are individual biological systems, but knowledge is power and understanding forage and grass quality – and carefully balancing these with concentrate feed – is an art form. Measuring, managing, and monitoring have to be the cornerstones of any beef or lamb production system (it is the only true measure of success we have!) and we believe that we are best placed to provide you with the expertise and nutritional



advice to drive your enterprises forward.

Within our ruminant team we have individuals whose passion is beef and sheep and farm these animals at home. They will ensure that your animals are achieving their potential, delivering profits to your bottom line, and giving you job satisfaction.



DR KAREN WONNACOTT
07783 152450
RUMINANT NUTRITIONIST

Forage

Forage is the driver of profitability on farm and it is the one of the main things that you as a farmer can actually influence!

The forage team at Crediton milling is 10 years old and still one of our best kept secrets.

What is the difference between what a forage specialist does vs a feed specialist. The job of a forage specialist is to work with you from the ground up to get the most out of what you already have on farm, looking at your fields and assessing what crops are best suited for your business.

From looking at your soils and carrying out sampling (which is something that needs to be carried out every 5 years on every farm), to determining what your soil structure and biological health the process is a very hands

on affair, but using the years of experience and knowledge you have of your farm as the starting point.

We provide a wide range of assessments and analysis including soils, mineral, forage, sward and slurry alongside plans for NVZ's, nutrient, re-seeding and cropping, forage production and grazing, and services like field walking, forage production monitoring and the list goes on. We also have a massive portfolio of Fertilisers and Seeds as well as silage and slurry inoculants, so try us you will be pleasantly surprised.



CMC SONYA TREEN
FORAGE SPECIALIST

The Focus Team

The Focus team specialises on aspects of your farm to target improving herd health and performance by measuring and monitoring and providing key information and guidance to advance your business.

We can carry out a diverse range of technical services on farm which include:

- Locomotion/Mobility Scoring
- Body Condition Scoring
- Cleanness Scoring
- Hair loss and lesion scoring
- Rumen fill scoring
- Calf weighing
- Dairy Costings
- Interherd, Dairy Comp and Uniform Reports

The team are fully RoMs accredited, offering independent scoring services and can locomotion score on all scoring systems to meet yours and your milk processor requirements. Or we are another set of eyes to help your business.

This service is available to you, our customers to help bring information

together so you can make informed decisions on farm. This could be; through locomotion scoring and being able to target prevention trimming cows to reduce lameness cases on farm; weighing calves to monitor daily live weight gains and pick up on any underperformance more quickly, or flagging under conditioned or over



SARAH CANN 07738 764130
RUMINANT SPECIALIST

conditioned cows quicker to ensure more timely diet changes to keep an optimal herd condition.

There are just not enough hours in the day on a farm and we can become blind to what we see each day, as a team we are here to help with an extra set of eyes and a non-biased view of your herd health. All findings are summarised in a practical report that is easy to read. With a combined team approach, we can help your farm for the future with happy, healthy and productive animals.

Poultry team

Russell and Will head up the poultry team at Crediton Milling, between them they have extensive knowledge of the poultry sector with nearly 50 years experience combined (though neither of them look old enough).

They both have their own free range poultry farming enterprises. Russell has been growing birds for 30 years and Will currently has 9000 laying birds so this gives them a depth of knowledge in both the laying and meat sectors.

The focus is on our customers flocks, and we look after them as we look after our own, with an attention to detail and quality of service which is paramount to ensure our producers maximise their profits.

The team offers a wide range of services for our producers which include:

- Feed advice
- Bird and Egg weighing
- Egg focus service to ensure the correct diet is supplied during different stages of a birds life
- Advice and recommendations on birds in rear and which breed to suit individual farms
- Management recommendations
- Knowledge transfer

As we deal with many breeds, we are constantly having to evolve, adapt and be



forward thinking to ensure we help our producers achieve their goals.

We try to keep one step ahead of the industry by continually building relationships, both in supply and through customers, to enable us to have the correct and relevant information to be able to operate at our optimum level. We try and set ourselves apart from our competition by not just talking about it but doing it and putting our energy on farm.



WILL WHITE 07545 504138
POULTRY SPECIALIST